



be.as for  
Plastics  
Processing

be.as for  
Industrial  
Machinery &  
Components

be.as for  
Aerospace &  
Defense

be.as for  
Metall  
Processing

be.as for  
High-Tech &  
Electronics

be.as for  
Medical Devices &  
Components

be.as for  
Plant  
Construction

be.as for  
Automotive

be.as for  
Packaging  
Industry

## Different solutions with different processes for different industries: take what you need

be.as for Plastics Processing is helping companies improve business and master specific challenges in this industry; e.g. nearly daily fluctuating prices for raw materials, needs for special tools and machineries, various customer and product demands, high automation and cost-effectiveness or on-time delivery. This unique industry solution covers every day needs, supporting a lean organization that will stay agile and flexible in the fast changing plastics processing sector.

The supported business processes are:

- Make-to-stock, make-to-order, engineer-to-order / projects
- Assembly / configure-to-order / variant production
- Supply chain management process integration
- All mixed-mode types

### BEST PRACTICE

Important: the be.as configuration wizard allows users enable/disable be.as modules (functional width and depth) as well as set up various best practice business scenarios (workflows) which gives you the reliability to be able to optimize and scale your IT solution for your business at any time.

be.as does not only serve your business processes - it also provides the 'inside view' to monitor continuous improvement (e.g. lean manufacturing projects) or the impact of changes (e.g. margin improvements of product groups) based on definable KPIs. The comprehensive set of best practice business methods is not only applicable for single site enterprises. Multi-branch (one legal

unit but several locations) as well as intercompany businesses (between several legal units) are supported in various additional ways.

### SOLUTION IN DETAIL

SAP Business One as a globally available integration platform is the basis for the be.as industry solutions.

be.as supports product structures in master, pre-calculation, work order and history data areas. Every area can be modified independently. Example: be.as pre-calculation duplicates master data to calculation data; these can be modified, recalculated for a quote; in case of order copied as basis for the work order, detailed for production; finally transformed to history data.

In work order / history data, information like used item versions / revisions, documents, all created transactions with batches / serial numbers as well as quality control steps and results is recorded and available for track and trace.

Depending on the business process and industry, be.as modules can be combined flexibly.

**Standardized products:** e.g. forecasts, MPS, processed by a powerful MRP II, scheduled at rough-cut level, APS for resource and capacity optimization at detail level.

**Highly engineered products:** e.g. the project management module, details can be broken down selectively focusing on internal and external manufacturing and assembling, as well as interactions with customers, etc.

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Subsidiaries / Support Hubs in Germany, Austria, Spain, USA, Brazil, China / Shanghai, India / Chennai, where be.as supporting certified SAP Business One Partners

### SPECIFIC FUNCTIONALITY FOR BUSINESS PROCESSES

- Work orders provide integrated tool construction or overhaul and customer orders
- Tools with capacity (mold cavity, cycles per time unit, etc.) and costs considered in scheduling, utilization, maintenance and calculation
- APS for resource, resource groups, alternatives (machines, tools, labor) to optimize capacity and increase productivity
- Co-products per cycle, yield, scrap
- Integration of subsystems like CAD/PLM, machines/devices (PLCs), etc.

### BENEFITS FOR COMPANIES IN PLASTICS PROCESSING INDUSTRY

- Meeting the challenges of the plastics processing industry
- First class ERP software for SME manufacturing companies, fast implementation, global support
- Great potential for business growth; provides the 'inside view' with analysis to monitor continuous improvement
- Best practices business processes and methods embedded to suit specific market needs
- Innovative technologies to be future compatible; 100 percent SAP technology / tools

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**Variant products:** the beas product configurator can also be used to increase the efficiency in variant management.

**Additional modules as content of the solution:** quality control; pre-calculation; product costing / WIP; cost accounting; supply chain management; bin location management; mobile and web modules for warehousing, time / production data collection; maintenance & overhaul.

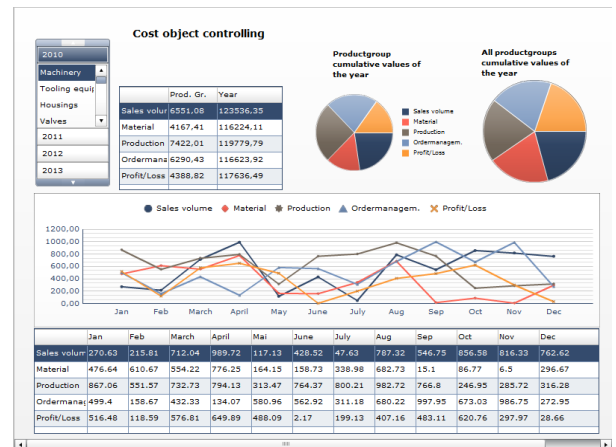
### A STEP AHEAD - IN IMPLEMENTATION

beas and partners provide an implementation methodology proven in many projects around the globe or world regions. The milestones are scalable from light manufacturing to requirements of ISO-certified or GMP-oriented processes.

The project reference book provides milestones with checklists, including a programmed implementation from project scheduling, preparation, key user training, blueprint, data prototypes, data migration, customizing and existing third-party solutions to integrate, end user training, go-live preparation, go-live; post go-live support and following projects.

beas allows you to set priorities in a first implementation step and to scale in following smaller projects. This provides a fast ROI.

The structured and business process-oriented approach generates transparency, progress control and effective risk management; in single-site implementations as well as international rollouts of large accounts.



beas: using innovative Dashboards for Cost-Controlling

### INNOVATION BRINGS BENEFIT

beas is an SAP solution provider from the birth of SAP Business One, at the end of 2002. beas industry solutions are specially designed to use SAP Business One as a globally available integration platform to build leading solutions for a wide range of industries.

100 percent developed with SAP technology and tightly following the SAP strategy. The customer benefits from all SAP advantages, including the new revolutionary SAP HANA platform for applications, analytics, mobile, cloud.

beas group provides more than 20 years of experience in industry solutions for manufacturing. beas industry solutions are SAP top awarded during the last 5 years running, providing a safe and effective investment for small and mid-sized enterprises.

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